



THE INTEGRAL GROUP ANNOUNCES SHANNON JUDD AS PRESIDENT OF INTEGRAL PROPERTY MANAGEMENT

ATLANTA, Georgia, February 27, 2023 – The Integral Group, a leading residential and commercial real estate development and investment firm, announced today that Shannon Judd has been appointed President of Integral Property Management (IPM), where she will oversee the company's real estate portfolio of approximately 10,000 units spread across 48 properties in 13 states.

"Shannon joined the company at a time when COVID had halted the global economy and the domestic real estate market was as unstable as it had ever been," said Vicki Lundy Wilbon, President of Real Estate for The Integral Group, and a company co-owner. "Shannon's role as leader of the portfolio's financial and operational performance was crucial to the company's ability to effectively navigate an uncertain period. Shannon's multifaceted function as portfolio administrator was instrumental to the success of our company."

In 2020, Judd joined the company as Asset Manager in charge of Integral's expanding real estate portfolio. She oversaw the repositioning of Integral's LIHTC assets, facilitating investor exits, refinancing, and dispositions on over \$200M+ in real estate assets.

Lundy Wilbon continued, "Shannon has developed and refined business strategies that are maintaining the company's portfolio by utilizing her knowledge of industry trends, market dynamics, and emerging technologies. Her strategic leadership is crucial for ensuring the portfolio's long-term success and financial viability."

Prior to joining Integral, Judd served as PEMCO Limited's Assistant Vice President for Government and Financial Institutional Services for eleven years. During her tenure, Judd was responsible for the supervision and execution of numerous nationwide real estate service contracts for HUD, Fannie Mae, and GSA. She led PEMCO's expansion into the Northeast and Midwest standing up offices in Philadelphia, Pennsylvania and Denver, Colorado. In addition to her operational achievements at PEMCO, Judd utilized her platform to collaborate with Community Development and Non-Profit Organizations across Georgia to educate underserved communities on affordable homeownership.

"Shannon is the ideal leader for IPM," said Ade Sanusi, vice president of Asset and Investment Management for The Integral Group. "Shannon's extensive background in real estate and program operations makes her a standout in leading the ongoing transformation in IPM to strengthen its systems and processes, to develop additional strategic alliances, and to expand our national reach."

Judd stated, "I am honored and excited to assume this duty. For me, real estate is all about the assets and the people." Judd continued, "It's an honor to serve as President, working alongside our extraordinary leadership team and devoted personnel. I believe the team we have assembled at IPM has the capability and expertise to fulfill our mission of providing our partners and investors with a return and portfolio strategy to provide the best possible experience for our residential customers."

Judd graduated Suma Cum Laude from Georgia State University with a Bachelor of Science.

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About The Integral Group

Integral is a 300-person company with developments and investments in more than 18 US cities. Integral's portfolio includes master planned, mixed-use developments, as well as affordable, workforce and class "A" multifamily housing. The company's portfolio ranges as far west as San Francisco, California and as far east as Baltimore, Maryland. For more information, please call 404-224-1860, or visit the company website at <https://www.integral-online.com/>