

ERICKA STEPHENS

AREA VICE PRESIDENT, PROPERTY MANAGEMENT DIVISION



191 Peachtree Street NE
Suite 4100
Atlanta, GA 30303
404-224-1860 (Main)
404-526-1888 (Direct)
EStephens@integral-online.com

Ms. Stephens has more than 12 years of experience in the property management industry and has managed 500+ Affordable and Tax Credit units. She currently oversees a portfolio of multifamily and commercial assets located in the metro Atlanta area. Ms. Stephens leads a team that consists of two Area Managers and seven Community Managers, expanding a portfolio of 30 communities.

Ms. Stephens has a strong marketing background which has allowed her to complete accelerated lease-up of several tax credit communities. While most of these communities have been new construction communities, she has been successful in developing and implementing aggressive marketing plans that have assisted existing communities to overcome occupancy challenges.

Ms. Stephens utilizes her strong analytical skills in assessing each asset's needs to develop and implement the appropriate management and marketing plan to ensure their success. Her problem identification and solving skills are exceptional.