

## DARYL C. JONES

### CHIEF OPERATING OFFICER, REAL ESTATE



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#### AFFILIATIONS

- MuniMae Foundation
- The Foundation of Wesley Woods
- Genesis Innovation Academy
- REAP Advisory Committee

Daryl C. Jones serves as Senior Vice President of Integral's Community Development Division and as the leader of the company's Senior Housing Platform. In this capacity, Mr. Jones is responsible for Integral's senior housing product line, which includes affordable independent senior living residences (known as Veranda) and assisted living residences (known as Oasis). He dedicated several years leading the company's efforts in obtaining the necessary resources and formulating the required policies to launch the affordable assisted living product.

Mr. Jones is no new player at initiating new business lines. His perseverance, leadership skills, and knowledge paid off while working for The Shelter Group as their Senior Vice President and Regional Partner. Mr. Jones successfully launched a new business unit for the new construction of elderly projects by utilizing an innovative financing model. In addition, under Mr. Jones' leadership at Shelter, his group acquired and sold over \$1 billion of multi-family assets, primarily in the mid-Atlantic, Southeast and Texas. As a results oriented leader, he was able to achieve for Shelter and its equity partners an overall leveraged return of over 25% through these investments. Mr. Jones continues to employ his "out of the box" and innovative financing techniques to accomplish the tasks necessary to achieve bottom line results.

Complemented by his extensive experience, Mr. Jones is a High Honors Graduate of the Georgia Institute of Technology, where he holds a Bachelor of Science and a Master of Science in Mechanical Engineering. He is currently the Chairman of the Board of the MuniMae Foundation, a board member of The Foundation of Wesley Woods, a founding board member of Genesis Innovation Academy (charter school), and is on the REAP Advisory Committee (diversity initiative for professional commercial real estate training).